

2016 PRINTING IMPRESSIONS 400

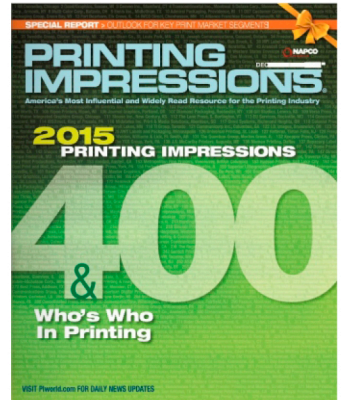
The **December 2016** issue of **Printing Impressions** recognizes the top 400 printing companies in North America — as determined by annual sales, with the publication of our 33rd annual ranking of the **Printing Impressions 400**. Each year the **Printing Impressions 400** brings wide recognition to the printing industry in general, and to those companies listed in particular. We need your help in order to provide a complete and accurate list. This is an editorial feature — there are no fees for inclusion or marketing tie-ins. **To be included, complete all sections, make any necessary changes and return by the deadline.**

Julie Greenbaum, Digital Editor

DEADLINE: ASAP

RETURN IN PDF FORMAT TO: jgreenbaum@napco.com

RETURN FAX: (215) 238-5484



1. COMPANY IDENTIFICATION

Is your company information correct as shown? Yes No, see corrections below

Company Name:

Address Line 1:

Address Line 2:

City: _____ **State:** _____ **ZIP:** _____

Phone:

Toll free:

Fax:

Website:

2. COMPANY INFORMATION:

Indicate the exact sales figures based upon the most recent two fiscal years completed.

Do not estimate or round off numbers.

ANNUAL SALES (most recent fiscal year) \$ _____ million (U.S.\$) YEAR ENDING _____ (month/day/year)

ANNUAL SALES (previous fiscal year) \$ _____ million (U.S.\$) YEAR ENDING _____ (month/day/year)

PRINCIPAL OFFICER: _____ TITLE: _____ E-MAIL: _____

NUMBER OF EMPLOYEES _____ NUMBER OF MANUFACTURING PLANTS _____

Current Company In-House Printing Capabilities (Check all that apply):

- | | | | |
|---|--|---|---------------------------------------|
| <input type="checkbox"/> Digital (Continuous/Web) | <input type="checkbox"/> Digital (Cut-Sheet) | <input type="checkbox"/> Digital (Wide- & Grand-Format) | <input type="checkbox"/> Flexographic |
| <input type="checkbox"/> Gravure | <input type="checkbox"/> Letterpress | <input type="checkbox"/> Offset (Sheetfed) | <input type="checkbox"/> Offset (Web) |
| <input type="checkbox"/> Offset/Digital Hybrid | <input type="checkbox"/> Screen | | |

Do you plan to purchase production inkjet printing equipment in the next 12 months? (Check all that apply):

- Cut-Sheet Inkjet (Not Wide-Format) Continuous-Feed Inkjet

If you are planning to enter or expand your business into packaging do you expect to invest in:

Conventional Presses _____ (Offset, Gravure, Flexo) Digital Presses _____ (Inkjet, Toner) Both _____

3. COMPANY SALES BY MARKET SEGMENTS

INDICATE THE PERCENTAGE OF TOTAL SALES DERIVED FROM PRINTING IN THE FOLLOWING MARKET SEGMENTS (TOTAL SHOULD EQUAL 100%):
NOTE: PERCENTAGES IN BOLD MARKET SEGMENTS ARE ALSO USED TO DETERMINE TOP 5 RANKINGS THAT WILL BE PUBLISHED IN THE MAGAZINE.

_____ % Books	_____ % Business Forms	_____ % Catalogs	_____ % Direct Mail
_____ % Directories	_____ % Financial	_____ % General Commercial	_____ % Inserts/Preprints
_____ % Newspapers	_____ % Packaging	_____ % Prepress Services	_____ % Publications/Periodicals
_____ % Statements/Transactional	_____ % Other (specify) _____		

4. COMPANY OWNERSHIP

- publicly held privately held employee owned

Has your company acquired, or been acquired by, another company? YES, acquired YES, acquired by NO

If yes, name of company _____ Date of acquisition _____

Company address _____ City _____ State _____ ZIP _____

Is your company a division or subsidiary of another company? YES, a division YES, a subsidiary NO

If yes, parent company name _____

Headquarters address _____

5. AUTHORIZATION: This section **must** be completed. (Not for publication.)

Signature _____ Date _____

Name _____ Phone _____ ext. _____
(please print)

Title _____ E-mail _____