

2017 PRINTING IMPRESSIONS 400

The **December 2017** issue of *Printing Impressions* will recognize the **Top 400 printing companies in the U.S. and Canada** — as determined by annual sales, with the publication of our 34th annual ranking of the *Printing Impressions 400*. Each year, our **exclusive list** brings **wide recognition** to the printing industry in general, and especially to those companies that are included. We need your help in order to provide a complete and accurate list. This is an editorial feature — there are no fees for inclusion or marketing tie-ins. **To be included, complete all sections, make any necessary changes and return by the deadline.**

Julie Greenbaum, Digital Editor

DEADLINE: ASAP

RETURN IN PDF FORMAT TO: jgreenbaum@napco.com

RETURN FAX: (215) 238-5484

1. COMPANY IDENTIFICATION

Is your company information correct as shown? Yes No, see corrections below

Company Name:

Address Line 1:

Address Line 2:

City:

State: ZIP:

Phone:

Toll free:

Fax:

Website:



2. COMPANY INFORMATION:

Indicate the exact sales figures based upon the most recent two fiscal years completed.

Do not estimate or round off numbers.

ANNUAL SALES (Most Recent Fiscal Year) \$ _____ million (U.S.\$) YEAR ENDING _____ (month/day/year)

ANNUAL SALES (Previous Fiscal Year) \$ _____ million (U.S.\$) YEAR ENDING _____ (month/day/year)

PRINCIPAL OFFICER: _____ TITLE: _____

PRINCIPAL OFFICER E-MAIL: _____

NUMBER OF EMPLOYEES _____ NUMBER OF MANUFACTURING PLANTS _____

Current Company In-House Printing Capabilities (Check all that apply):

- | | | | |
|---|---------------------------------------|--|--|
| <input type="checkbox"/> Digital (Continuous/Web) | <input type="checkbox"/> Flexographic | <input type="checkbox"/> Offset (Sheetfed) | <input type="checkbox"/> Offset/Digital Hybrid |
| <input type="checkbox"/> Digital (Cut-Sheet) | <input type="checkbox"/> Gravure | <input type="checkbox"/> Offset (Web) | <input type="checkbox"/> Screen |
| <input type="checkbox"/> Digital (Wide- & Grand-Format) | <input type="checkbox"/> Letterpress | | |

Do you plan to purchase production inkjet printing equipment in the next 12 Months? (Check all that apply)

- Cut-Sheet Inkjet (Not Wide-Format) Continuous-Feed Inkjet

If you are planning to enter or expand your business into packaging do you expect to invest in:

Conventional Presses _____ (Offset, Gravure, Flexo) Digital Presses _____ (Inkjet, Toner) Both _____

3. COMPANY SALES BY MARKET SEGMENTS

INDICATE THE PERCENTAGE OF TOTAL SALES DERIVED FROM PRINTING IN THE FOLLOWING MARKET SEGMENTS (TOTAL SHOULD EQUAL 100%):

NOTE: PERCENTAGES IN BOLD MARKET SEGMENTS ARE ALSO USED TO DETERMINE TOP 5 RANKINGS THAT WILL BE PUBLISHED IN THE MAGAZINE.

_____ % Books	_____ % Directories	_____ % Inserts/Preprints	_____ % Prepress Services
_____ % Business Forms	_____ % Financial	_____ % Newspapers	_____ % Publications/Periodicals
_____ % Catalogs	_____ % General Commercial	_____ % Packaging	_____ % Statements/Transactional
_____ % Direct Mail	_____ % Other (Specify) _____		

4. COMPANY OWNERSHIP

publicly held privately held employee owned

Has your company acquired, or been acquired by, another company? YES, acquired YES, acquired by NO

If yes, name of company _____ Date of acquisition _____

Company address _____ City _____ State _____ ZIP _____

Is your company a division or subsidiary of another company? YES, a division YES, a subsidiary NO

If yes, parent company name _____

Headquarters address _____

5. AUTHORIZATION: This section **must** be completed. (Not for publication.)

Signature _____ Date _____

Name _____ Phone _____ ext. _____
(please print)

Title _____ E-mail _____